



AJITA SAP
CONSULTING PVT.LTD.

CONSULTING | EDUCATION | ADVISORY SERVICES



Our SAP Education Offerings

Click to edit Master text styles

Second level

• Third level

– Fourth level

○ Fifth level

To Build a Solid Foundation

CORE MODULES

SAP FINANCE



SAP CONTROLLING

To differentiate yourself

NICHE SKILLS

NEW ASSET ACCOUNTING

S/4 HANA FINANCE

CENTRAL FINANCE

FSCM

SAP RAR

PARALLEL VALUATION

To gain cross-functional view

BUSINESS PROCESS

PROCURE-2-PAY

ORDER-2-CASH

PLAN-2-PRODUCE

PLANT MAINTENANCE

WH MNGT. / STOCK TRANSFER

OVERHEAD MNGT.

To gain more than before

BESPOKE

SYSTEM / PROCESS OPTIMIZATION



Profitability (Margin) Analysis in S/4 HANA



- **Good understanding of SAP Finance**
- **Basic understanding of accounting processes**





- **Overview: Profitability Analysis**
- **Master Data & Setting up Profitability Analysis**
- **Actual Value Flows in Profitability Analysis**
- **Information System**
- **Expert Tools**



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- **Expert Tools**



What to expect from this chapter?

- Understand how to transport an operating concern
- Understand how and when to perform realignment of data
- Understand how and when to perform top down distribution of unassigned values



Transporting an Operating Concern



- To transport an operating concern for Go Live, follow the IMG Path:
 SPRO> Profitability Analysis > Tools > Production Startup > Transport
- This divides all the transport objects into two parts:
 - ❖ Client specific (customizing request) - Value flows, derivation rules, etc.
 - ❖ cross client (workbench request) – Data structure (Chars and Value fields)
- The customizing request must follow the workbench request in the Target system
- Any customizing changes (other than COPA data structure changes) after initial transport of operating concern can be transported using a customizing request
- Any changes to COPA data structure like addition of characteristic and value field must be transported using a workbench request, preferably after logging off all other users from the production system



COPA Realignment



- “Realignment” in COPA realigns all the past (posted) data to the changes in your product, customer or sales structure
- Business cases for realignment
 - ❖ Realign ‘Customer Group’ 01 to 02 for customer 4717
 - ❖ Realign a null ‘Material Group’ to 1001 for Product P1
- Table ACDOCA stores the realigned values. Original line items are moved to ACDOCA_KENC



Top Down Distribution

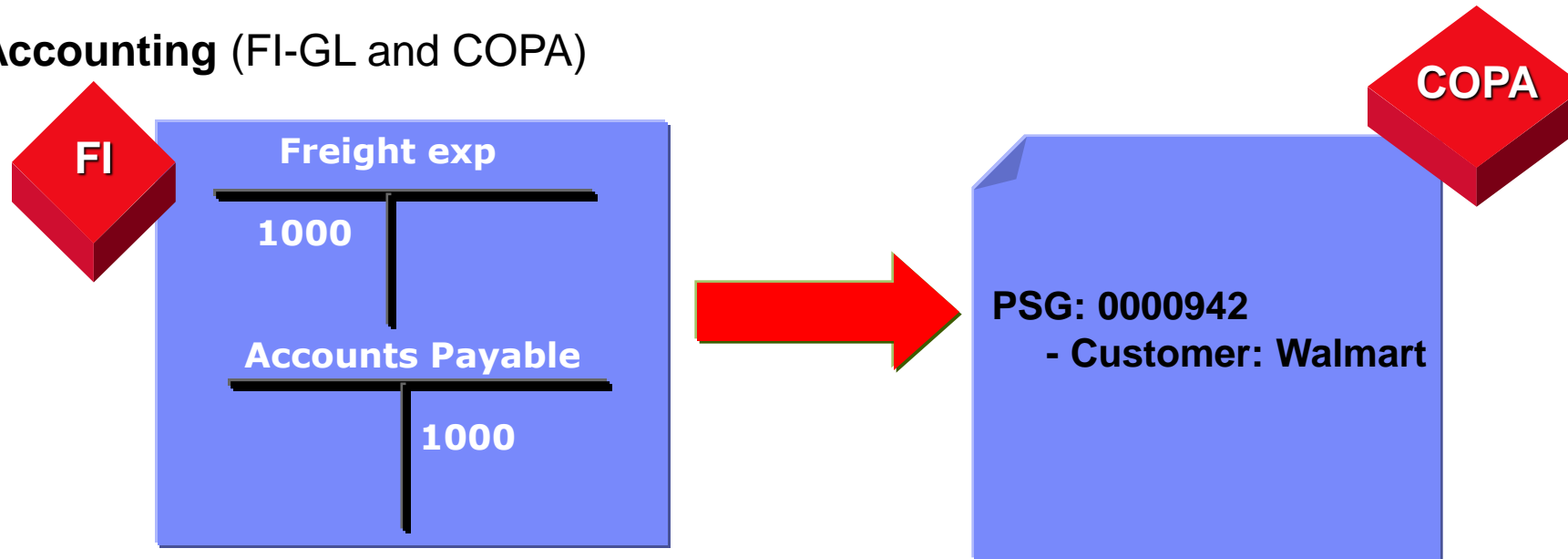


- Information such sales revenue, discounts, COGM are posted to COPA at customer/product level. However, certain expenses like freight, insurance, etc. may not be assigned to such a detailed level
- Such accounting items can be posted to COPA at a higher level such as Customer, Company code and then periodically distributed to detailed levels (Customer/Product). This is achieved via Top down distribution
- Top down can also be used for planning as well i.e. plan the sales quantity, say, at product group level and then distribute the values down to individual products



- ABC Ltd dispatches 10 different products to its retail customer Walmart
- Freight invoice for the transaction: 1000 USD for Period Jan 20XX

Expense Accounting (FI-GL and COPA)



Top Down Distribution (COPA)

- Freight of \$ 1000 is distributed to all the products sold to Walmart during Jan 20XX on the basis of sales qty / sales revenue
- The freight value in COPA now appears against Customer/Product



Thank you Thank you Grazie Tack Merci
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